



ASSESS WHETHER BUSINESS MANAGEMENT SOFTWARE IS RIGHT FOR YOU

Business management software can be a single application that makes running your company much easier and more efficient. It can help you reach your goals by enabling data integration, increasing visibility into all of your information, and easing regulatory compliance. Of course, implementing any new software system can be a significant undertaking. This questionnaire helps you decide whether business management software makes sense for your company.

Business Integration and Collaboration

- Do different people use different software applications to complete their jobs?
- Are there miscommunications or barriers between manufacturing and sales or between other departments?
- Does it take too long to make changes to customer orders? Is it complicated to make those changes?
- Do design, production, sales, and marketing teams have trouble collaborating easily and quickly on new product ideas and development?
- Do people duplicate efforts? Would teams be more effective and productive if everyone were working from the same set of information?

You may benefit from business management software if you answered yes to any of these questions. Business management software can be a single application for multiple tasks – there’s no need to look at several different systems to get an accurate picture of data and no need to be proficient at several different applications.

Business management software can automate manual processes to greatly reduce the risk of human error. When a change is made in one facet of the business, such as inventory, the software can cascade that change through other processes that are affected by it, saving time and resources. And business management software provides one place for collaboration and development, so new

products get to market faster. Everyone accesses the same, up-to-the-minute information – and that information needs to be entered into the system only once.

Visibility and Decision Making

- When looking for financial data, do you request reports from several individuals?
- Is it difficult for all employees to see how their teams are performing?
- Does it take a long time, or is it complicated, for salespeople to assess how much inventory is available or what’s currently being produced on the shop floor? Is marketing at a loss to know when new product development is stalled due to a lack of raw materials?

You may benefit from business management software if you answered yes to any of these questions. Business management software provides users with information that helps them make better, more-informed decisions. It provides a clear view of how teams – or individuals – are performing. And it can centralize all financial data in one place, so you can easily see factors that affect the decisions you make.

Regulatory Compliance

- Does your company have to comply with regulatory mandates?
- Do you have trouble ensuring that you have accurate information to demonstrate compliance?

- Do you need to create an audit trail with which you can track products and processes through the supply chain to comply with regulatory mandates?
- Are tasks related to compliance completed manually? If they're manual, then is it possible that data errors can be made?

You may benefit from business management software if you answered yes to any of these questions. Business management software makes complying with regulations easier and less prone to error or acts of omission. You can generate the reports you need with one click, and you can know that the information is accurate and tamper proof. Often,

business management systems require approval and IT assistance to change crucial data, such as financials.

SAP Business One software is created specifically for small businesses. It's a single, powerful application that can help you better manage practically every aspect of your daily operations. SAP Business One is sold through a worldwide network of highly trained and authorized partners. It's affordable, easy to use, and quick to implement. SAP is a world leader in business management software and has over 30 years of experience. There are more than 11,000 SAP Business One installations worldwide.



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